

# Mini Oreo Cup Production Plan with Aggregate Method to Minimize Production Costs 

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#### Abstract

Manufacturing companya PT.Sinar Jatimulia Gemilang produces many types of plastic packaging, one of which is mini oreo cups. The production system in this company is based on job shop, changing product demand and limited product capacity make it difficult for the company to make a productin plan. The purpose of this research is to make a mini cup production plan to meet future demand with the aim of minimize production costs. At the initial stage a field study was conducted to obtain to required data. The data obtained through interviews with production employees from the company. Then do the literature study through books and articles from related journal as the theoretical basis used in this research. Production planning research using exponential smoothing forecasting method with $\alpha=0.6$ and standard error of 617814.3 was selected with the criteria of the smallest mean square error and aggregate planning. The result of analysis I strategy of inventory level inventory cost is IDR. 441,654,900. In analysis II the strategy for variation in the number workers costs is IDR. $747,373,500$. The cost for analysis III subcontracting strategy is IDR. 79,065,843,000. From the research that production cost before the calculation is IDR. $52,002,000,000$ and the number of workers is 4 . After the result of the research on optimization the number of workers that will be used by 2 .


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## 1. INTRODUCTION

Scheduling issues frequenly occur concurrently with the limitations of a set of task that must be completed with a finite number of machine or machine facilities and accessible production facilities (Safitri, 2019)(Aris et al., 2014).Minimizing the total time required to complete a series of jobs is one the efforts made to ensure customer satisfaction. The production
process scheduling has two type of operations are flow shop scheduling where the machine order is different for each job, and job shop scheduling where the machine order is according to various manufacturing stages. Based on how it performs where the production eguipment be placed? (Juliantara \& Mandala, 2020).

PT. Sinar Jatimulia Gemilang produces a variety of plastic packaging types. Including the mini oreo cup. This manufacture system is based the job shop, there for the product produced are orders from clients whose marketing department is responsible for fulliling that order (Nirwana \& Setyawan, 2019). The PPIC division processes incoming orders to determine whether raw materials are required. The First Come First Service (FCFS) system ensures that the orders received first eill be fullfield first (Safitri, 2019).Based on experience from previous production the company difficulties in planning production in order to meet cusmoter needs. To overcome this problem in this research aggregate planning is used to minimize production costs and exponential smoothing forecasting method is use to determine changing demand data (Evans, JR, DR Anderson, DJ Sweeney, 1990)
The objectives of this research are planning production aggregates to minimize production cost. Determine changing demand patterns with the right forecasting method (Rosero-Mantilla et al., 2017)

## 2. LITERATURE REVIEW

Production planning can be define as a process for producting goods in a certain period according to what is predicted or schedule through organizing resources such as labor, raw materials, machines and other equipment (Buffa.S.elwood., 1996). The choice of the forecasting model depends on the data pattern and the time horizon of the forecasting . Forecasting models are basically divided into three categories , namely consideration, extrapolation and causal (Reicita, 2020)

Forecasting is an important tool in effective and efficient planning which estimate the level of product demand in a certain period of time in the future (Meutia et al., 2019). The exponential smoothing method is a moving average method that gives a stronger weight to the last data. The formula used is the simple exponential smoothing method(Taylor, 2004),namely

$$
\mathrm{Ft}=\mathrm{F}_{\mathrm{t}-1} \alpha\left(\mathrm{~A}_{\mathrm{t}-1}-\mathrm{F}_{\mathrm{t}-1}\right)
$$

Where:
$\mathrm{Ft}=$ forecast for time period t
$\alpha=$ smoothing constant ( $0<\alpha<1$
$\mathrm{A}_{\mathrm{t}-1}=$ real value of period $\mathrm{t}-1$
$\mathrm{F}_{\mathrm{t}-1}=$ predetermined forecast for the current period.

Forecast result that have good accuracy will affect the effectiveness of production. In addition accurate forecasting will give satisfaction to customer service (Sudiman, 2020)

According to Heizer (Heizer, J., 2015) the accuracy of the forecasting method is used as an indication of how far the forcasting model produces known data, which consist of :
a. Mean Absolute Deviation (MAD) a forcasting method using the number of absolute errors.

$$
\text { MAD }=\sum \frac{(\text { actual }- \text { forcat })}{n}
$$

b. Mean Square Error (MSE), this method yields a moderate error which is probably for small errors

$$
\text { MSE }=\sum \frac{(\text { actual }- \text { forecast }) 2}{n}
$$

c. Mean Absollut Percentage Error (MAPE)indicates how big the error in forecasting is compared to the real value.

$$
\text { MASE }=\sum\left(\frac{(\text { actual }- \text { forecast }) \times 100)}{\text { actual } / n}\right.
$$

According to Gaspersz (Gasperz, 2017), the are three fundamental approaches to aggregation planning :
a. Analysis I strategy for variations in inventory levels by maintaining a constant average production level and saving excess production in certain month to be used in other month that experience excess demand
b. Analysis II of the strategy for variations in the number of workers by adding or reducing the number of workers according at the beginninga and end of the period, the number of workers must be kept the same
c. Analysis III subcontracting strategy, in this analysis the number of workers is determined according to the needs for the lowest level of demand.

## 3. RESEARCH METHOD

The research methodology used is exponential smoothing forecasting and aggregate planning. This research is to minimize production costs and much needed by the company for
production planning (Gaspersz, 2011). At the initial stage, a field study was conducted to obtain the required data. The data obtained through interviews with production employees from the company. Do a literature search of

## 4. RESULT AND DISCUSSION

In forecasting it takes past data from the demand for mini oreo cups in the previous year. The deman for mini oreo cups in 2019 and 2020 is shown in table 1 below. With the exponential smoothing method where $\alpha=0.6, \alpha=0.9$ and moving average $(\mathrm{N})=3$ and Naïve method.

Table 1. Data on demand for Mini Oreo cups for 2019 and 2020

| Month | Demand <br> Forecast <br> 2019 (pcs) | Number <br> of <br> working <br> days | Demand <br> Forecast <br> 2020 (pcs) | Number <br> of working <br> days |
| :--- | ---: | :---: | ---: | :---: |
| January | $1,098,600$ | 20 | $1,508,700$ | 22 |
| February | $1,509,000$ | 19 | $1,752,300$ | 20 |
| March | $1,698,900$ | 20 | $2,356,400$ | 21 |
| April | $1,607,700$ | 20 | $2,566,500$ | 21 |
| May | 620,400 | 21 | $2,248,500$ | 14 |
| June | 460,200 | 18 | $1,748,400$ | 21 |
| July | $1,721,700$ | 23 | $1,630,500$ | 22 |
| August | $1,737,300$ | 22 | $2,109,300$ | 19 |
| September | 884,400 | 21 | $1,163,100$ | 22 |
| October | $2,266,500$ | 23 | $1,236,000$ | 21 |
| November | $2,094,000$ | 20 | $1,921,800$ | 21 |
| December | $2,027,700$ | 17 | 701,700 | 19 |
| Total | $17,726,400$ | 244 | $20,943,200$ | 243 |

Table 2. Data on aggregate planning costs

| Labor cost (person/day) | IDR 103,500 |
| :--- | :--- |
| Inventory holding costs (pcs/month) | IDR 100 |
| Subcontracting marginal cost (pcs) | IDR 50,000 |
| Cost of additional labor (per person) | IDR 103,500 |
| Labor reduction costs (per person) | IDR 103,500 |
| Working hours per day | 24 |
| Average production (per pcs) | 8 hrs /person |
| First inventory | 0 |
| Number of workers at the beginning of the period | 4 |
| Number of employees at the end of the period | 4 |



Fig. 1. Demand data pattern
books and journal articles related to the reseach's theoretical basis after that. Then identify the problems that occur, followed by formulating the problem for this research.

Table 3. Forecasting calculation using exponential smoothing $\alpha=0.6$

|  | Demand(y) | Forecast | Error | \|Error| | Error^2 | \|Pct Error| |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 1098600 |  |  |  |  |  |
| February | 1509000 | 1098600 | 410400 | 410400 | $1.68428 \mathrm{E}+11$ | 27.20\% |
| March | 1698900 | 1344840 | 354060 | 354060 | $1.25359 \mathrm{E}+11$ | 20.84\% |
| April | 1607700 | 1557276 | 50424 | 50424 | 2542580000 | 3.14\% |
| May | 620400 | 1587530 | -967130 | 967130.4 | $9.35341 \mathrm{E}+11$ | 155.89\% |
| June | 460200 | 1007252 | -547052 | 547052.1 | $2.99266 \mathrm{E}+11$ | 118.87\% |
| July | 1721700 | 679020.9 | 1042679 | 1042679 | $1.08718 \mathrm{E}+12$ | 60.56\% |
| August | 1737300 | 1304628 | 432671.6 | 432671.6 | $1.87205 \mathrm{E}+11$ | 24.91\% |
| September | 884400 | 1564231 | -679831 | 679831.4 | $4.62171 \mathrm{E}+11$ | 76.87\% |
| October | 2266500 | 1156333 | 1110168 | 1110168 | $1.23247 \mathrm{E}+12$ | 48.98\% |
| November | 2094000 | 1822433 | 271567 | 271567 | 73748640000 | 12.97\% |
| December | 2027700 | 1985373 | 42326.75 | 42326.75 | 1791554000 | 2.09\% |
| January | 1508700 | 2010769 | -502069 | 502069.3 | $2.52074 \mathrm{E}+11$ | 33.28\% |
| February | 1752300 | 1709528 | 42772.25 | 42772.25 | 1829465000 | 2.44\% |
| March | 2356400 | 1735191 | 621208.9 | 621208.9 | $3.85901 \mathrm{E}+11$ | 26.36\% |
| April | 2566500 | 2107917 | 458583.5 | 458583.5 | $2.10299 \mathrm{E}+11$ | 17.87\% |
| May | 2248500 | 2383067 | -134567 | 134566.5 | 18108140000 | 5.99\% |
| June | 1748400 | 2302327 | -553927 | 553926.5 | $3.06835 \mathrm{E}+11$ | 31.68\% |
| July | 1630500 | 1969971 | -339471 | 339470.6 | $1.1524 \mathrm{E}+11$ | 20.82\% |
| August | 2109300 | 1766288 | 343011.8 | 343011.8 | $1.17657 \mathrm{E}+11$ | 16.26\% |
| September | 1163100 | 1972095 | -808995 | 808995.3 | $6.54473 \mathrm{E}+11$ | 69.56\% |
| October | 1236000 | 1486698 | -250698 | 250698.1 | 62849550000 | 20.28\% |
| November | 1921800 | 1336279 | 585520.8 | 585520.8 | $3.42835 \mathrm{E}+11$ | 30.47\% |
| December | 701700 | 1687592 | -985892 | 985891.8 | $9.71983 \mathrm{E}+11$ | 140.50\% |
| TOTALS | 38669600 |  | -4238.75 | 11535030 | $8.01559 \mathrm{E}+12$ | 967.81\% |
| AVERAGE | 1611233 |  | -184.294 | 501522.8 | $3.48504 \mathrm{E}+11$ | 42.08\% |
| Next period forecast |  | 1096057 | (Bias) | (MAD) | (MSE) | (MAPE) |
|  |  |  |  | Std err | 617814.3 |  |

Table 4. Forecasting calculation using Exponential Smoothing $\alpha=0.9$

|  | Demand(y) | Forecast | Error | \|Error| | Error^2 | \|Pct Error| |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 1098600 |  |  |  |  |  |
| February | 1509000 |  |  |  |  |  |
| March | 1698900 |  |  |  |  |  |
| April | 1607700 | 1435500 | 172200 | 172200 | 29652840000 | 10.71\% |
| May | 620400 | 1605200 | -984800 | 984800 | $9.69831 \mathrm{E}+11$ | 158.74\% |
| June | 460200 | 1309000 | -848800 | 848800 | $7.20461 \mathrm{E}+11$ | 184.44\% |
| July | 1721700 | 896100 | 825600 | 825600 | $6.81615 \mathrm{E}+11$ | 47.95\% |
| August | 1737300 | 934100 | 803200 | 803200 | $6.4513 \mathrm{E}+11$ | 46.23\% |
| September | 884400 | 1306400 | -422000 | 422000 | $1.78084 \mathrm{E}+11$ | 47.72\% |
| October | 2266500 | 1447800 | 818700 | 818700 | $6.7027 \mathrm{E}+11$ | 36.12\% |
| November | 2094000 | 1629400 | 464600 | 464600 | $2.15853 \mathrm{E}+11$ | 22.19\% |
| December | 2027700 | 1748300 | 279400 | 279400 | 78064360000 | 13.78\% |
| January | 1508700 | 2129400 | -620700 | 620700 | $3.85269 \mathrm{E}+11$ | 41.14\% |
| February | 1752300 | 1876800 | -124500 | 124500 | 15500250000 | 7.11\% |
| March | 2356400 | 1762900 | 593500 | 593500 | $3.52242 \mathrm{E}+11$ | 25.19\% |
| April | 2566500 | 1872467 | 694033.3 | 694033.3 | $4.81682 \mathrm{E}+11$ | 27.04\% |
| May | 2248500 | 2225067 | 23433.5 | 23433.5 | 549128900 | 1.04\% |
| June | 1748400 | 2390467 | -642067 | 642066.8 | $4.1225 \mathrm{E}+11$ | 36.72\% |
| July | 1630500 | 2187800 | -557300 | 557300 | $3.10583 \mathrm{E}+11$ | 34.18\% |
| August | 2109300 | 1875800 | 233500 | 233500 | 54522250000 | 11.07\% |
| September | 1163100 | 1829400 | -666300 | 666300 | $4.43956 \mathrm{E}+11$ | 57.29\% |
| October | 1236000 | 1634300 | -398300 | 398300 | $1.58643 \mathrm{E}+11$ | 32.23\% |
| November | 1921800 | 1502800 | 419000 | 419000 | $1.75561 \mathrm{E}+11$ | 21.80\% |
| December | 701700 | 1440300 | -738600 | 738600 | $5.4553 \mathrm{E}+11$ | 105.26\% |
| TOTALS | 38669600 |  | -676200 | 11330530 | $7.52525 \mathrm{E}+12$ | 967.94\% |
| average | 1611233 |  | -32200 | 539549.2 | $3.58345 \mathrm{E}+11$ | 46.09\% |
| Next period forecast |  | 1286500 | (Bias) | (MAD) | (MSE) | (MAPE) |
|  |  |  |  | Std err | 629337.6 |  |

Table 5. Calculation using the moving average method ( $\mathrm{N}=3$ month)

|  | Demand(\%) | Forecast | Eror | Eror | Enor'2 | Pct Eror |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 1098600 |  |  |  |  |  |
| February | 1509000 |  |  |  |  |  |
| March | 1698900 |  |  |  |  |  |
| April | 1607700 | 1435500 | 172200 | 172200 | 29652840000 | 10.71\% |
| May | 620400 | 1605200 | -984800 | 984800 | $9.69831 \mathrm{E}+11$ | 158.74\% |
| June | 460200 | 1309000 | -848800 | 848800 | $7.20461 \mathrm{E}+11$ | 184.44\% |
| July | 1721700 | 896100 | 825600 | 825600 | $6.81615 \mathrm{E}+11$ | 47.95\% |
| August | 1737300 | 934100 | 803200 | 803200 | 6.4513E+11 | 46.23\% |
| September | 884400 | 1306400 | -422000 | 422000 | $1.78084 \mathrm{E}+11$ | 7.72\% |
| October | 2266500 | 1447800 | 818700 | 818700 | $6.7027 \mathrm{E}+11$ | 36.12\% |
| November | 2094000 | 1629400 | 464600 | 464600 | $2.15853 \mathrm{E}+11$ | 22.19\% |
| December | 2027700 | 1748300 | 279400 | 279400 | 78064360000 | 13.78\% |
| January | 1508700 | 2129400 | -620700 | 620700 | $3.85269 \mathrm{E}+11$ | 41.14\% |
| February | 1752300 | 1876800 | -124500 | 124500 | 15500250000 | 7.11\% |
| March | 2356400 | 1762900 | 593500 | 593500 | $3.52242 \mathrm{E}+11$ | 25.19\% |
| April | 2566500 | 1872467 | 694033.3 | 694033.3 | $4.81682 \mathrm{E}+11$ | 27.04\% |
| May | 2248500 | 2225067 | 23433.5 | 23433.5 | 549128900 | 1.04\% |
| June | 1748400 | 2390467 | -642067 | 642066.8 | $4.1225 \mathrm{E}+11$ | 36.72\% |
| July | 1630500 | 2187800 | -557300 | 557300 | $3.12583 \mathrm{E}+11$ | 34.18\% |
| August | 2109300 | 1875800 | 233500 | 233500 | 54522250000 | 11.07\% |
| September | 1163100 | 1829400 | -666300 | 666300 | $4.43956 \mathrm{E}+11$ | 57.29\% |
| October | 1236000 | 1634300 | -398300 | 398300 | $1.58643 \mathrm{E}+11$ | 32.23\% |
| November | 1921800 | 1502800 | 419000 | 419000 | $1.75561 \mathrm{E}+11$ | 21.80\% |
| December | 701700 | 1440300 | -738600 | 738600 | $5.4553 \mathrm{E}+11$ | 105.26\% |
| TOTALS | 38669600 |  | -676200 | 11330530 | $7.52525 \mathrm{E}+12$ | 967.94\% |
| AVERAGE | 1611233 |  | -32200 | 539549.2 | $3.58345 \mathrm{E}+11$ | 46.09\% |
| Next period forecast |  | 1286500 | (Bias) | (MAD) | (MSE) | (MAPE) |
|  |  |  |  | std err | 629337.6 |  |

Table 6. Naive method calculation

|  | Demand(y) | Forecast | Eror | Erorf | Eror'2 | Pet Eror |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| January | 1098600 |  |  |  |  |  |
| February | 1509000 | 1098600 | 410400 | 410400 | $1.68 \mathrm{E}+11$ | $27.20 \%$ |
| March | 1698900 | 1509000 | 189900 | 189900 | $3.61 \mathrm{E}+10$ | $11.18 \%$ |
| April | 1607700 | 1698900 | -91200 | 91200 | $8.32 \mathrm{E}+09$ | $5.67 \%$ |
| May | 620400 | 1607700 | -987300 | 987300 | $9.75 \mathrm{E}+11$ | $159.14 \%$ |
| June | 460200 | 620400 | -160200 | 160200 | $2.57 \mathrm{E}+10$ | $34.81 \%$ |
| July | 1721700 | 460200 | 1261500 | 1261500 | $1.59 \mathrm{E}+12$ | $73.27 \%$ |
| August | 1737300 | 1721700 | 15600 | 15600 | $2.43 \mathrm{E}+08$ | $0.90 \%$ |
| September | 884400 | 1737300 | -852900 | 852900 | $7.27 \mathrm{E}+11$ | $96.44 \%$ |
| October | 2266500 | 884400 | 1382100 | 1382100 | $1.91 \mathrm{E}+12$ | $60.98 \%$ |
| November | 2094000 | 2266500 | -172500 | 172500 | $2.98 \mathrm{~F}+10$ | $8.24 \%$ |
| December | 2027700 | 2094000 | -66300 | 66300 | $4.4 \mathrm{E}+09$ | $3.27 \%$ |
| January | 1508700 | 2027700 | -519000 | 519000 | $2.69 \mathrm{E}+11$ | $34.40 \%$ |
| February | 1752300 | 1508700 | 243600 | 243600 | $5.93 \mathrm{E}+10$ | $13.90 \%$ |
| March | 2356400 | 1752300 | 604100 | 604100 | $3.65 \mathrm{E}+11$ | $25.64 \%$ |
| April | 2566500 | 2356400 | 210100 | 210100 | $4.41 \mathrm{E}+10$ | $8.19 \%$ |
| May | 2248500 | 2566500 | -318000 | 318000 | $1.01 \mathrm{E}+11$ | $14.14 \%$ |
| June | 1748400 | 2248500 | -500100 | 500100 | $2.5 \mathrm{E}+11$ | $28.60 \%$ |
| July | 1630500 | 1748400 | -117900 | 117900 | $1.39 \mathrm{E}+10$ | $7.23 \%$ |
| August | 2109300 | 1630500 | 478800 | 478800 | $2.29 \mathrm{E}+11$ | $22.70 \%$ |
| September | 1163100 | 2109300 | -946200 | 946200 | $8.95 \mathrm{E}+11$ | $81.35 \%$ |
| October | 1236000 | 1163100 | 72900 | 72900 | $5.31 \mathrm{E}+09$ | $5.90 \%$ |
| November | 1921800 | 123600 | 685800 | 685800 | $4.7 \mathrm{E}+11$ | $35.69 \%$ |
| December | 701700 | 1921800 | -1220100 | 1220100 | $1.49 \mathrm{E}+12$ | $173.88 \%$ |
| TOTALS | 38669600 |  | -396900 | 11506500 | $9.67 \mathrm{E}+12$ | $932.71 \%$ |
| AVERAGE | 1611233 |  | -17256.5 | 500282.6 | $4.2 \mathrm{E}+11$ | $40.55 \%$ |
| Next period <br> forecast |  | 701700 | (Bias) | (MAD) | (MSE) | (MAPE) |
|  |  |  |  | Std erf | 678527.1 |  |

Table 7. Result of methods comparison

| METODE | STANDAR EROR |
| :---: | :---: |
| EXPONENTIAL SMOOTHING $(\alpha=0.6)$ | 617814.3 |
| EXPONENTIAL SMOOTHING $(\alpha=0.9)$ | 662299.2 |
| MOVING AVERAGE $(\mathrm{N}=3$ BULANAN $)$ | 629337.6 |
| NAIVE METHOD | 678527.1 |

The exponential smoothing method with a standar error of 617814,3 and a difference between standard error when the three methods are compared.
Production cost before the aggregate planning.
Labor per person $=$ IDR 53,500.000 x 4 workers
x 243 days $=$ IDR 52,002,000,000

## Analysis I strategy of inventory level variation

Table 8. Analysis I strategy for variation in inventory levels

| vear | Month | Demand | Number of | Production | Inventory |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Forecast (pcs) | Working Days | guantity | Change(pes) |
| 2021 | February | 1,098,600 | 19 | 1,264,507 | 165,907 |
| 2021 | March | 1,344,840 | 22 | 1,464,166 | 119,326 |
| 2021 | April | 1,557,276 | 21 | 1,397,613 | (159,663) |
| 2021 | May | 1,587,530 | 18 | 1,197,954 | (389,570) |
| 2021 | June | 1,007,252 | 21 | 1,397,613 | 390,361 |
| 2021 | Juty | 679,021 | 21 | 1,397,613 | 718,592 |
| 2021 | August | 1,304,62s | 20 | 1,331,060 | 26,432 |
| 2021 | September | 1,564,231 | 22 | 1,464,166 | (100,065) |
| 2021 | October | 1,156,333 | 20 | 1,397,613 | 241,280 |
| 2021 | November | 1,822,433 | 22 | 1,464,166 | (358,267) |
| 2021 | December | 1,985,373 | 21 | 1,397,613 | (587,760) |
| 2022 | sanuary | 2,010,769 | 22 | 1,464,166 | (546,603) |
|  | Total | 17,118,286 | 249 | 16,638,250 | (480,036) |

Workers cost $=19 \times 249 \times$ IDR103,500
= IDR 489,658,500
Inventory cost $=(-480,036) \times$ IDR100
$=$ IDR (-48,003,600)
Total $=$ IDR 441,654,900

Table 9. Analysis II of the strategy for variations in the number of workers

| Year | Month | Demand Forecast (pcs) | Number of <br> working days | Required <br> workers |
| :--- | :--- | ---: | :---: | :---: |
| $\mathbf{2 0 2 1}$ | February | $1,098,600$ | 19 | 2 |
| 2021 | March | $1,344,840$ | 22 | 2 |
| 2021 | April | $1,557,276$ | 21 | 2 |
| 2021 | May | $1,587,530$ | 18 | 3 |
| 2021 | June | $1,007,252$ | 21 | 2 |
| 2021 | July | 679,021 | 21 | 1 |
| 2021 | August | $1,304,628$ | 20 | 2 |
| 2021 | September | $1,564,231$ | 22 | 2 |
| 2021 | October | $1,156,333$ | 20 | 2 |
| 2021 | November | $1,822,433$ | 22 | 3 |
| 2021 | December | $1,995,373$ | 21 | 3 |
| 2022 | January | $2,010,769$ | 22 | 3 |
|  | Total | $17,118,286$ | 249 | 27 |

$$
\begin{aligned}
\text { Workers cost } & =249 \times 27 \times \text { IDR } 103,500 \\
& =\text { IDR } 695,830,500 \\
\text { Additional fee } & =0 \times \operatorname{IDR} 150.000 \\
& =\text { IDR 0 } \\
\text { Deduction fee } & =2 \times 249 \times \operatorname{IDR} 103,500 \\
& =\text { IDR } 51,543,000 \\
\text { Total } & =\text { IDR } 747,373,500
\end{aligned}
$$



Fig. 2. Production graph at the lowest demand level

Table 10. Analysis III subcontracting strategy

| Year | Month | Demand Forecast (pcs) | Number of Working Days | Production Quantity (pes) | Supplies | Subcontract (pcs) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2021 | February | 1,098,600 | 19 | 1,185,600 | 0 | $(87,000)$ |
| 2021 | March | 1,344,840 | 22 | 1,372,800 |  | $(27,960)$ |
| 2021 | April | 1,557,276 | 21 | 1,310,400 |  | 246,876 |
| 2021 | May | 1,587,530 | 18 | 1,123,200 |  | 464,330 |
| 2021 | June | 1,007,252 | 21 | 1,310,400 |  | $(303,148)$ |
| 2021 | July | 679,021 | 21 | 1,310,400 |  | $(631,379)$ |
| 2021 | August | 1,304,628 | 20 | 1,248,000 |  | 56,628 |
| 2021 | September | 1,564,231 | 22 | 1,372,800 |  | 191,431 |
| 2021 | October | 1,156,333 | 20 | 1,248,000 |  | $(91,667)$ |
| 2021 | November | 1,822,433 | 22 | 1,372,800 |  | 449,633 |
| 2021 | December | 1,985,373 | 21 | 1,310,800 |  | 674,573 |
| 2022 | January | 2,010,769 | 22 | 1,372,800 |  | 637,969 |
| Total |  | 17,118,286 | 249 | 15,538,000 | 0 | 1,580,286 |

Labor cost $=2 \times 249 \times$ IDR103,500
$=$ IDR 51,543,000
Inventory cost $=0 \times$ IDR 100

$$
\text { = IDR } 0
$$

Subcontract Cost $=(1,580,286 \times$ IDR 50,000$)$

$$
=\text { IDR 79,014,300,000 }
$$

Workers subtraction and addition cost $=(0 \mathrm{x}$
IDR150,000) $+(0 x$ IDR103,500 $)=0$
Total $=$ IDR 79,065,843,000

## 5. CONCLUSION

According to comparison of the three methods the exponential smoothing method has the lowest standard error with $\alpha=0.6$ and the standard error of 617814.3 . The total estimated production of $15,107,517$ units in 227 working days, from February 2021 to January 2022 is calculated based on the forecasting result using the exponential smoothing method with $\alpha=0.6$ on mini oreo cups.

Analysis I strategy variation of inventory level available costs is IDR 441,654,900 . The number of workers cost that are currently available in analysis II of the variation method is IDR. 747,373,500 The costs for analysis III subcontracting strategy are IDR 79,065,843,000
According to the findings og the research ,the production planning with the aggregate method the production cost before the calculation is IDR $52,002,000,000$ and the number of workers is 4 . then after the results of the optimization calculation research with analysis II strategy the number or workers is IDR 747,373,500 with the number of workers that will be use by 2 .

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